

More4you Newsletter ... more tips, training & tutorials
for webmasters & entrepreneurs. Issue 94 - April 01, 2004

Hi,

I would like to welcome you to the 94th issue of the "More4you Newsletter"!

Today is Thursday, the 01st of April, 2004.

The current number of subscribers is: 16,203

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More4you Newsletter ... more tips, training & tutorials
                        for webmasters & entrepreneurs.
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Everything you need to make your website & business a success!
*****
Issue 94 - April 01, 2004
*****
Published & edited by Frank Bauer
                        www.add2you.com
                        www.add2it.com & www.add2it.de
                        www.million-mall.com & www.million-mall.de
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The More4you Newsletter is delivered by subscription only.
Subscription and removal instruction^s are located at the end of
this newsletter.

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Please click her^e to download the PDF version of the
newsletter: http://www.add2it.com/news/issues/more4you-04-04.pdf
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1) Editors Blurb:

Before we get started, I have five points I would like to tell you about...

First, I wish I could have already announced the next release of Add2it AutoRespond Pro right in this place, but it's not yet 100% ready. Well, nothing is impossible, it's just a matter of time.)

It will have the option to choose between single and double opt-in as well as single and double opt-out. Also the script will additionally be able to read POP3 boxes to find bounces, subscribe & unsubscribe requests. Plus there will be half a dozen other new features.

Second, the Pro versions of the Add2it scripts are right now available in English, German, Spanish and Dutch. I am searching for people that can help to translate 3 simple text files for this scripts from any of the above languages into French, Norwegian, Swedish, Chinese, Japanese, Russian or any other language.

In exchange I will provide you with a FRE^E script license or if you prefer, pay you for your translation. If you can help me, please contact me at: news@add2it.com

Third, I found so far partners for the Spanish & Dutch markets. That's a good start, but I am still looking for partners in the French, Norwegian, Swedish, Chinese, Japanese, Russian or any other language market. Are you fluent in an second language? Then please contact me at: more4you@add2it.com

Fourth, I wanted to let you know that the Add2it Audio Testimonial contest is still going and it still gives you a good chance to win a \$100 coupon.

Click this link to play the audio message:
<http://PlayAudio-123.com/play.asp?m=46833&f=PFOMKG&ps=7&p=1>

The winners (1 for every 50 audio testimonials) of the contest will receive a coupon over \$100 that can be redeemed for Add2it

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products & services of your choice.

To enter the contest, please call toll-free and leave your testimonial for one of the following:

- an Add2it product or service

OR

- the More4you Newsletter

OR

- the Add2it Affiliate Program

Please call toll-free: 1-800-609-9006 Ext. 6692

Or from outside the US: 1-678-255-2174 Ext. 6692

Thank you... I wish you best of luck.

Third, following are the March 2004 giveaway winners! :)

Last months promotion & survey entries giveaway winners:

1st Prize: Submission of an URL of your choice to up to 1,000+ search engines, directories and to 500,000+ link pages + Coupon for \$10 off your next Add2it.com Scripts & Services order.

The winner is: Elise Buncle

2nd & 3rd Prize: Choice of the FREE to Sell 6 eBook collection

or the Cash Flow Killer Mini Sites eBook package incl. possibility to get monthly commissions and upgrade to Add2you Advanced Level + commissions paid for your upline + Coupon for \$10 off your next Add2it.com Scripts & Services order.

The winners are: Margaret Richardson
Sunil Warade

Last months Add2it Affiliate Program giveaway winners:

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1th & 2th Prize: For one month your banner or text a^d on all affiliates index pages + Coupon for \$10 off your next Add2it.com Scripts & Services order.

The winners are: Herman Drost (most sales)
<http://add2it.com/ref/home/vision2003.shtml>
Mark Hendricks (most visitors)
<http://add2it.com/ref/home/hunteridge.shtml>

Last months Add2you Program giveaway winners:

1th & 2th Prize: For one month your banner or text a^d on all members index pages or choice of the Fre^e to Sell 6 eBook collection or the Cash Flow Killer Mini Sites eBook package incl. upgrade to Add2you Advanced Level + commissions paid for your upline + Coupon for \$10 off your next Add2you.com order.

The winne^r is: Peter Maglione (most sales)
<http://www.add2you.com/now/stallion.shtm>
Kim Him (most visitors)
<http://www.add2you.com/now/TrafficSplash.shtm>

Congratulation^s to all winners... :) Please contact me at more4you@add2it.com for complete details on how to obtain you price.

Please don't forget to join our monthly & annual giveaway at:
<http://www.add2it.com/giveaway.shtml> or at
<http://www.add2you.com/giveaway.shtml>

Ok, now let's get started immediately ... have fun, relax and enjoy!

'Whatever the mind can conceive and believe... it can achieve.'
Napoleon Hill, Think & Grow Rich

To your success,

Frank Bauer

Publisher & Editor of the "More4you Newsletter"

Sponsor Of This Newsletter Issue:

Form Mail: Email Form Processor Pro is the best script for processing forms on your website available in PHP, Perl and ASP versions. It's easy to install and to customize. One script can handle any amount of any sophisticated forms. You have full layout and design control. The script is featured with autoresponder, "preview" and "thank you" page, supports attachments, calculations, if condition, variable field validations, HTML emails, database data storing and much more features! Check it! <http://www.email-form.com>

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2) First Article:

"5 Zero-Cost Spam Prevention Tools For All Situations!"
by S. Kumar

Anyone who uses email knows what Spam is!

It's annoying and time consuming to wade through volumes of fraud, con and obscene emails to filter out the really important ones. And I am sure you are affected by this menace in some form or other.

How do we reduce this intolerable amounts of junk?

Here are 5 Zero-Cost tools to prevent junk cluttering your mail box. (You can access them all from a single source and the info is given at the end of this article.)

--* For the Average Email User *--

1. Spam.N-Dream - For the POP3 Mail user.

By far this is the easiest and effective solution for anyone with a POP3 email ID. For e.g. you@aol.com.

Spam.n-dream.com is a web based service that retrieves all your

email for you and sends you only the emails from email ID's that are pre-authenticated by you. This means, no one can send you an email unless you give prior permission.

This service is very effective - let me tell you that.

2. SpamPal - The Desktop Solution

SpamPal is a program that sits between your email client and your mailbox, checking your email as you retrieve it.

Any email messages that SpamPal considers to be junk will be "tagged" with a special header; you simply configure your email client to filter anything with this header into a separate folder and your Spam won't be mixed up with the rest of your email anymore!

--* For the Website Owner *--

Posting your email address on your website is a sure way to attract junk. (e.g. support@yoursite.com)

In case you are not aware, there exists special software's that harvest anything with an @ in between. This means, your posted emails are sitting ducks for an avalanche of junk.

1. Enkoder Form 6.0 - A Simple Solution for the Webmaster

One way to protect yourself is to "encode" your address, The Enkoder Form will encrypt your Email address and convert it to a JavaScript, hiding it from Email harvesting robots which crawl the web for exposed addresses.

Simply copy this JavaScript and paste it into your Web page where you want the email to appear.

2. Master SpamBot Buster - A Thorough CGI Solution

Master Spambot Buster stops robots harvesting email addresses from your web pages. But the script does more than that! It completely stops harvesting your email address from:

- Newsletters
- Newsgroup postings
- Discussion list postings
- Instant messages

- Print ads
- Or any other document

Instead of publishing your email address, you use the Master Spambot Buster method so that your email address is protected from everywhere and from all documents.

This is a great software released by willmaster.com

3. NATATA Anti-Spam Encoder - Desktop Solution

This program searches for email addresses either from all your web pages or a single page and encodes them all in minutes automatically. Its pure HTML encoding and no Java used.

You do not have to be technically savvy to use this one as it automatically inserts the codes into your web pages. In 2 minutes you can entirely encrypt all your web pages.

This is by far, the best software that I came across.

You may access all the 5 tools given above from here:
<http://www.learnhomebusiness.com/bonuses/spamtools.htm>

I hope, these resources will help you to reduce the junk clogging your mail box.

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Copyright 2004: S. Kumar, <http://www.learnhomebusiness.com>

Author of eBook: "Become A Global Homebusiness Pro..." Direct
Download Here At Zero Cost-
<http://www.learnhomebusiness.com/HomeBiz.htm>

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How did you like the content of the first article?

- Good: <http://add2it.com/go/to.pl?l=C1-Good>
(Last issue: 83.33%)
Ok: <http://add2it.com/go/to.pl?l=C1-Ok>
(Last issue: 16.67%)
Bad: <http://add2it.com/go/to.pl?l=C1-Bad>
(Last issue: 0.00%)

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3) The Questions & Answers Section:

Each issue, we are going to post a new question of interest for all marketers and the best answer(s) to the question of the previous issue.

The question for the next issue:

This time I have some very interesting questions for all webmasters and entrepreneurs.

Please be so kind and answer a short survey in regard to low cost merchant accounts, separating subscribers into text & HTML and your biggest question at:

<http://www.add2it.com/news/more4you-survey.shtml>

The result will be published in the next issue.

You have an interesting question you would like answered?

Please submit it also at:

<http://www.add2it.com/news/more4you-survey.shtml>

The question of the last issue:

Last issue I asked you to answer a short survey in regard to encrypting web pages, getting subscribers and increasing your marketing skills.

The results of the survey:

1. How important do you feel it is today to encrypt your web site so people don't try to hack into it and steal your material and/or digital products? To rephrase, how concerned are you with the security of your web site?
(Question submitted by: David Thomas)

Lewis Leake, Jr. :

"I am very concerned about the security of my 'Thank You' and download pages. My problem is that there are so many encryption programs available that I don't really know which

ones actually work."

Mal Robertson :

"Not at all!

It is pointless to to encrypt your html. If a hacker wants to see it encryption might just slow him down a little but it certainly will not stop him.

Encrypting your html just suggests you have something worth seeing and makes hacking more likely."

Mike:

"Being fairly new (1 year) to the web I have heard all sorts of war stories about people stealing sales from individuals by removing there affiliate link. So I purchased numerous cloaking devices until I found one that works for me."

Linda Offenheiser:

"I'm really not concerned with the security of my website because I don't sell a product but rather a service. The main thing that concerns me about my website is encrypting my email address to prevent Spam an viruses."

Hodges Hines :

"Security is always a concern. There is a number of solutions that are available. Software and technical skills are options.

My biggest concern is with the ISP's who allow viruses and worms to proliferate through the internet for the sake of greed."

Steve Yakim :

"I only encrypt the parts of my salesletter that need to be protected. I encrypt my scripts, passwords, and affiliate links."

Barney Barnes:

"A properly set up site should not need encryption as an anti-theft device. Encryption is not a reliable means of protection - if it's good enough to work, the site is too slow. All encryption does is make a lazy - and overconfident - developer."

Ron Kaiser:

"I am very concerned. I use PayPal to process my orders and it is easy for anyone to view the source code and find my download link. Because of this I use WebLock Pro to hide my

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source code. It also makes it impossible to copy any text or graphics, and right clicking on my site is also prevented by WebLock Pro."

Mike Pepper :

"Very concerned to keep digital products & PayPal links etc secure."

Comments: To some degree I agree with Mal... if a hacker wants to see it, he or she will.

But encryption can help against those the majority of "every days" thieves that don't have the knowledge of the hackers. ;)

Ron and all other PayPal users can at least relax a little bit now. PayPal allows you now to create encrypted payment buttons. And the neat thing about those it, that they don't come together with the decryption routine (like e.g. WebLock Pro does).

What does that mean? Tools like WebLock Pro are decrypting the page on the visitors computer, so they have to hide the decryption routine inside the web page (that's why hackers can easily decrypt it).

Now... with the new PayPal encryption, the code does not include the decryption routine. It remains on the PayPal server and this way it is much harder for hackers to decrypt it. I don't want to say it's impossible, but at least not anymore a matter of 10 minutes of work.

I personally developed for myself neat little tricks to prevent people seeing certain source codes or getting a hold of my downloadable products.

It's all based on making sure that the actual URL of the HTML page or product remains secret. To do that I don't only disable the right mouse button (as everybody can simply use View/Source in IE), but additionally loading that page in a frame.

And not just in a simple frame, no... but in a frame that is generated through a Perl script that makes sure it will stay inside the frame and that will load the actual file.

So the real URL is only known to the script. :)

2. What are a variety of ways to get subscribers to your ezine?
(Question submitted by: Eric McArdle)

Lewis Leake, Jr. :

"Newsletter Ads
Traffic exchanges
a^d swaps
Search engines
PPC Search engines"

Tina Chenery :

"Pay-per-click, FRE^E ads, e-mail safelists"

Mal Robertson :

"Use: safelists; targeted mailing lists; clubs, groups, societies that have something in common with your ezine. Offer FRE^E gifts for subscribing AND regular freebee's for your members so you keep them."

Linda Offenheiser:

"There are probably a million ways to get subscribers but the ones I have been employing are ezine advertising including swap ads, joining advertising co-ops, List Inferno, publishing articles, participating in forums, contributing information to other ezines, signature ads and joining a couple of programs that are new and designed to increase subscribers through a couple of different means: one is sponsoring a marketing tip program and the other is a program that rotates my a^d to subscribers of entertainment emails like jokes, quotes, motivation, that kind of thing.

BTW: One of the things I do not do is bu^y leads to increase my subscription base. First of all, I don't want to risk a Spam complaint and, secondly, I would rather grow my list slowly and have responsive readers who want to receive my ezine."

Hodges Hines :

"Lead Purchase: Can work quickly if you do not push at the lead for a few mailings.
Traffic to Website: You can purchase, but iffy at best. Site must be attractive and with good content and a good sales landing page. Then there are contests, ezine ads, which is

the best."

Steve Yakim :

"I have subscribe forms everywhere. I also have a system that uses a capture page for all affiliate programs that allows me to add exit pop-ups to the affiliate owner's salesletter. This allows me to present two more products with the same amount of advertising.

I add bonuses to all my thank you pages and one of the bonuses is a form to subscribe to my newsletter. I use a survey to capture subscriber info for my newsletter.

I use joint ventures to get the majority of my subscribers. This is a strategy almost no one uses. This is a question on my survey about joint ventures and no one checks this box. amazin^g! This is the best and fastest way to grow a list than any other that I have found. You have to go to where the subscribers are. Use other people lists.

I also have a sweepstakes that collects subscribers for me and other publishers.

I have a way to collect subscribers on every website."

Vuictoria Caruana:

"Offer solid content - a FREEBIE"

Mary Porter:

"I have a refer-a-frien^d on my site which has produced NO results with a FRE^E e-book as a reward. I had Subscription Rocket at one time with a few subscribers as a result. After my computer crashed and I had to rebuild I neglected to put it back up. I think I've had the best results from recommendations from other newsletters, and some from being in directories.

BTW: I have paid for subscribers in the past, and they weren't any more responsive than my present list. It is an easy way to get subscribers if you can afford it."

Mike Pepper :

"Same old same old search engines, e-zine ads, links etc. About to experiment with off line techniques."

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Comments: I have a few short comments to what has been said.

Yes, newsletter ads do work (if they are not buried under dozens of ads). And for a good listing of newsletters and their a^d rates as well as information about if they are willing to do a^d swaps, one of the best resources around is still the Directory of Ezines.

You can find it at: <http://add2it.com/see.pl?ezines>

Regarding offering an incentive (freebee) so people subscribe... make sure it has some real value. Not an ebook people can get at every corner.

The best incentive is something your subscribe can really use and not get anywhere else.

Regarding buying leads... that can work, if done the right way. Never ever simply bu^y leads and add them straight to your list of subscribers. That's a big no-no.

Instead build up some thrust with them first and "convert" them into subscribers slowly.

Hani Banna from the IncomeTeam at <http://add2it.com/see.pl?IncomeTeam> taught me a great way to do that that in his SuperNetwork JV.

If you are interested in details, please check out: <http://www.add2it.com/jv/>

And finally... regarding safelists. As many of you might know already, using just one safelists is not a very effective way to promote. It still work to a small degree, but not as good anymore as to the time when safelists first came up.

Riccardo Caneva created a solution for this problem. He just pre-launched brand new multi-safelist submission tool called adScorpion at: <http://add2it.com/see.pl?adScorpion>

3. How many new things do you try online in a week to increase

your marketing skills?

(Question submitted by: Warren Contreras)

Lewis Leake, Jr. :

"I don't really know. If I read an article that has a good idea that makes sense then I give it a try."

Tina Chenery :

"I have found what suits me and don't looks any further."

Mal Robertson :

"Depends whether you have found a successful method or not!"

Mike:

"Many, I still subscribe to lots and lots of newsletters trying to learn."

Cindy Rumage:

"I look at lots of information from different entrepreneurs."

Linda Offenheiser:

"I'm always looking for new tips that apply to my business and try to employ as many of them as I can afford either in money or in time. I read a lot and keep my eye out for programs that will help in my marketing program. I believe that part of any marketing strategy has to be improving the content of my ezine and I attempt to do that on a regular basis. The bottom line is that I probably try only one or two new things a week."

Hodges Hines :

"I have found that in order to keep a constant flow of sign ups you must try all techniques available. I try at least one a week, watch the outcome to see if it works."

Barney Barnes:

"Usually there's only time enough to do one or two if done well."

Ron Kaiser:

"I try only one new thing a week. This way I can track how successful the new strategy is."

Comments: I believe it's not really a matter of quantity, but of quality. The question shouldn't be, how many new things have you tried, but what thing that you

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tried has helped you the most.

And in my case there are so many, it's hard to point out the best one. ;)

Here are some resources I used that I like a lot...

So far I learned something new in every single event of Kenneth A. McArthur's Perpetual Learning Series at: <http://add2it.com/see.pl?LearningSeries>

You should also take a closer look at his free JV course at: <http://add2it.com/see.pl?JVcourse>

Some of the best audio CD's I have listened to you can find at: <http://add2it.com/see.pl?JoynerSecrets>

And some ebooks I really enjoyed from front to end are...

Under Oath from Stephen A. Pierce:
<http://add2it.com/see.pl?underoath>

Google Cash from Chris Carpenter:
<http://add2it.com/see.pl?GoogleCash>

Top Marketing Experts Tell All from Mark Hendricks:
<http://add2it.com/see.pl?TopMarketingExperts>

4. Are you a subscriber of the More4you newsletter?

Yes - 80.95%
No - 14.29%
Don't know - 4.76%

How did you like the content of questions and answers section?

Good: <http://add2it.com/go/to.pl?l=C4-Good>
(Last issue: 50%)
Ok: <http://add2it.com/go/to.pl?l=C4-Ok>
(Last issue: 25%)
Bad: <http://add2it.com/go/to.pl?l=C4-Bad>
(Last issue: 25%)

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4) Second Article:

"Is Norton Internet Security Blocking Legitimate Links?"
by Jim Edwards

I'm the first one to admit we need to curb the unbridled sp*m,
p*p-up windows, banner ads and overall aggressive advertising
currently going unchecked online.

Like everyon^e, I find it extremely frustrating to land on a
website only to get bombarded with distractions that make it
extremely difficult to determine if the website contains what
I need.

However, the solution offered by Norton Internet Security 2004
may represent a bigger problem than it solves.

A^d blockers and pop-up blockers, like the one built into Norton
Internet Security 2004 (NIS 2004), are designed to block
advertising.

"Ads" appear defined as banners, pop-ups, and links with a
commercial intent.

When turned on, these blockers literally modify web pages you
visit which contain code meeting certain criteria. In other
words, they chop out parts of the html pages before you ever
even get a chance to see them in your web browser - and that's
where things get sticky.

You see, NIS 2004 comes preloaded to decide what is and what is
not advertising, even to the point where they block entire
domains, such as qksrv.net, one of the largest affiliate
networks in the world (also known as Commission Junction).

It also blocks Google a^d Sense content on individual websites.

In fact, any link containing one of hundreds of other variables
defined by NIS 2004 will invoke automatic censorship of that
website's content.

Now you may ask why this matters. Isn't it a good thing to
block advertising?

Well, I must insist the answer is "no" for several reasons:

First, on my copy of NIS 2004 a^d blocking came in the default "on" position.

That means users will experience content blocking without their express consent.

Someone else determines what is and what is not classified as advertising.

Ever searched online for hours trying to find a particular product, gift, service, or solution to a problem?

Now imagine that you'll never find it because anywhere you might see a link for it automatically gets deleted from every web page before you view it.

Second, on a personal level, do you really want someone else deciding if a link, banner, flash object or other piece of content is appropriate for you to view or not? (I'm not talking about p~rn~graphy or socially unacceptable material - that's a different debate.)

What's next after "ads?"

Will "a^d blocker" software turn into "content blocker" software and start censoring various articles, web pages, and even entire domains because they contain certain words someone else labeled inappropriate?

Do you want someone else thinking for you?

Third, if you operate a responsible, customer-oriented, focused website built around a central theme, how do you feel about a third-party software blocking some or all of your money-making content... especially after you've worked so hard to attract targeted visitors to your site?

Now, I'm not saying a^d blockers are wrong. I'll also state for the record that I LOVE Norton's products and have used them for years. If someone wants to block advertising when they surf, that's their right.

However, where I see a real problem is with the scope of the blocking and the fact that, at least on my copy of NIS 2004, a^d

blocking came in the default "on" position.

This creates circumstances where it's likely the user doesn't know how content is getting modified before they see it, and it sets a very bad precedent for things to come.

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Need MORE TRAFFIC to your website or affiliate links?
"Turn Words Into Traffic" reveals the secrets for driving
Thousands of NEW visitors to your website or affiliate
links... without spending a dime on advertising!
CLICK HER^E> <http://www.turnwordsintotraffic.com>

How did you like the content of the second article?

Good: <http://add2it.com/go/to.pl?l=C3-Good>
(Last issue: 25%)
Ok: <http://add2it.com/go/to.pl?l=C3-Ok>
(Last issue: 25%)
Bad: <http://add2it.com/go/to.pl?l=C3-Bad>
(Last issue: 50%)

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5) Recommended By The Publisher:

Whenever we find a great product or service and tested it inside out, this will be the place where you will hear about it.

If you know about a great product or service that you have already tested inside out, please let me know about it. Also if you own a great product or service, send a sample and a detailed description what makes it so great to: news@add2it.com

Again... only if we believe after testing it inside out that this product or service is really of a great value, it can be mentioned right here.

This issues recommended product: EzineFire
<http://add2it.com/see.pl?EzineFire>

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On the 19th of January 2004 Mike Filsaime introduced me to this remarkable FRE^E service product and tool collection, developed by Russell S. Brunson together with 49 other Internet marketers.

EzineFire is the living prove that good tools don't have to always have a price tag attached. :)

You will get all of the following for fre^e by joining EzineFire...

- An 1-to-1 unblockable pop-up exchange promoting your own newsletter
- You get 50% of all the impressions generated by those below you up to five levels deep with unlimite^d width
- If you don't have your own newsletter and don't want to write one, they give you an ezine to use.
- You get access to an Ezine Cover Creator to create a neat little cover for your ezine. There are better paid tools out there, but this one does the job also... and it's FRE^E.
(I personally bought and use Armand Morin's eCover Generator for \$97 at: <http://add2it.com/see.pl?eCoverGenerator>)
- You get access to an ezine formatter that will counting characters and solve word wrap problems for you.
- You get access to a spam filter checker that will help you to get your messages through.

I personally use the ezine formatter and spam filter checker for this most of my outgoing messages. Why only most you ask? Well, sometimes I simply forget... ;)

Let me also give you some personal stats. Within a 2 1/2 month period ...

- The More4you Newsletter has been shown 30,225 times
- 195 affiliates joined my downline

Pretty good results considering all I really did was to send two emails to all More4you Newsletter subscribers and adding a pop-up to my Add2you.com site. :)

Summary - I highly recommend to check out EzineFire at:
<http://add2it.com/see.pl?EzineFire>

Here is an update on other one I am currently evaluating:

MasteryTV seem to slowly get through their growing pains. As mentioned before, their product itself is great and I can recommend it to everybody. Their affiliate system is also ready. But what is still missing and the what I am still waiting for, is my first commission check. And only once that arrived, I will consider reviewing MasteryTV right here.

I now have 147 paid members in my downline and will keep you updated. I recommend to check out their product at:

<http://add2it.com/see.pl?MTV>

How did you like the content of the recommended section?

Good: <http://add2it.com/go/to.pl?l=C5-Good>

(Last issue: 33.33%)

Ok: <http://add2it.com/go/to.pl?l=C5-Ok>

(Last issue: 66.67%)

Bad: <http://add2it.com/go/to.pl?l=C5-Bad>

(Last issue: 0.00%)

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6) Newsletter Notes & Policies:

a) Please feel fre^e to forward this newsletter in its entirety to your friends and associates. This information may not be electronically or otherwise transferred for any other reason. All rights reserved.

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